

CIGARE FAMILY WINES

A complex and relatively functional family unit inspired by the wines traditionally produced in the Rhône Valley of Southern France; Le Cigare Volant and its vinous *confrères* pay homage not only to the wines of the celebrated appellation Châteauneuf-du-Pape, but to all forays into the world of the magical and unknown.



VIN GRIS DE CIGARE

CENTRAL COAST | MEDITERRANEAN STYLE ROSÉ | 13%

NOTES: Our *gris* de Cigare is deliciously bright true *vin gris* (minimal skin contact) of filigreed fruit—bergamot, wild strawberry and maybe even a delicate trace of wintergreen. On the palate, sleek, salty, savory, mouth-watering aspect and a refreshing acidity. A wonderful persistent finish, extremely food-friendly.

VINTAGE: 2016: 49% Grenache, 19% Grenache Blanc, 13% Mourvèdre, 12% Carignane, 4% Cinsaut, 3% Roussanne

VINIFICATION: Hand harvest/sorted, indigenous yeast fermented in stainless steel tanks.

VINEYARDS: Alta Loma, Del Barba, Beeswax



LE CIGARE BLANC

ARROYO SECO | SINGLE VINEYARD RHÔNE WHITE BLEND | 14.5%

NOTES: Our white analogue of Le Cigare Volant. Color as pale as drying grass in mid-summer. Aromas of pears and other pome fruit, citronella, muskmelon, fennel, along with white flower and the unmistakable fragrance of beeswax (as per the vineyard namesake). Rich, yet elegant on the palate sporting refreshing acidity and a firm mineral backbone.

VINTAGE: 2014: 66% Grenache Blanc, 34% Roussanne

VINIFICATION: Hand harvest/sorted, whole-cluster pressing. Indigenous yeast fermented in 50% stainless, 50% experienced French oak puncheon and barrel for 8 months, 100% ML.

VINEYARDS: Beeswax Vineyard, Arroyo Seco, Monterey, CA



LE CIGARE VOLANT

CALIFORNIA | FLAGSHIP RHÔNE RED BLEND | 13.5%

NOTES: Our flagship wine, launched in 1984, a classic red Rhône blend, and homage to CdP. A beautiful wine-dark, mulberry color, and a first nose of dark, cool loamy earth with suggestions of raspberries, Damson plums and cherry/chocolate. On the palate, it is sleek and racy with a lively acidity, very soft tannins and great persistence.

VINTAGE: 2012: 39% Mourvèdre, 33% Grenache, 26% Syrah, 2% Cinsault

VINIFICATION: Hand harvested and sorted, indigenous yeast fermented, 15-20% whole cluster; 100% ML; aged 60% in 500 liter puncheon.

VINEYARDS: 33% Del Barba, 18% Bien Nacido, 17% Alta Loma, 11% Ventana, 7% Rancho Solo, 6% Enea, 5% Alamo Creek, 2% Wock and 1% Spanish Springs

CONTACT: Keith Shulsky | Director of Sales

KeithS@BonnyDoonVineyard.com | Cell/Text: (603) 573-5151

For tech sheets, accolades and all manner of fascinating material, please see:

www.bonnydoonvineyard.com/trade-and-media

ESOTERIC WINES



2016 Picpoul BEESWAX VINEYARD | ARROYO SECO, CA | 12.7%

NOTES: I know that it's impossible to smell the sensation of saltiness, but the nose of our Picpoul is maritime, coupled with a discreet suggestion of peaches

VINTAGE: 2016: 100% Picpoul

VINIFICATION: Hand harvest/sorted, indigenous yeast fermentation, stainless steel

VINEYARDS: Beeswax Vineyard, Arroyo Seco, Monterey, CA



Gravitas CALIFORNIA | BORDEAUX STYLE WHITE BLEND | 13.5%

NOTES: A wine of Gravitas demonstrates its stones, as it were, a pleasant quality of minerality, with a finish as persistent as a British bulldog.

VINTAGE: 2014: 54% Semillon, 43.5% Sauvignon Blanc, 2.5% Orange Muscat

VINIFICATION: Cold fermented in stainless steel

VINEYARDS: California



A Proper Claret CALIFORNIA | BORDEAUX STYLE RED BLEND | 13.2%

NOTES: Lean, neither overly alcoholic, nor overly extracted. Silky notes of violets and textural elegance, in precision counterpoint to lead-in-the-pencil firmness. In the nose, a lovely suggestion of cedar and mint. The '14 version is a bit plusher and posher, with softer tannins.

VINTAGE: 2014: 36% Cabernet Sauvignon, 22% Petit Verdot, 22% Tannat, 9% Syrah, 7% Merlot, 3% Cabernet Franc, 1% Petite Sirah

VINIFICATION: Stainless steel fermentation, 100% ML, minimal oak application

VINEYARDS: California



Clos de Gilroy CALIFORNIA | GRENACHE BASED BLEND | 13.1%

NOTES: A somewhat more elegant Clos de Gilroy than one has typically seen in years past, this wine has the elegance of a Proustian madeleine, and supports the notion that Grenache is the stylistic analogue (writ South) of Burgundian Pinot noir.

VINTAGE: 2016: 82% Grenache, 18% Syrah

VINIFICATION: Hand harvested/sorted, indigenous yeast fermentation in individual lots, cold soaked, 30 day maceration, 100% ML before blending

VINEYARDS: 34% Alta Loma, 34% Rancho Solo, 18% Wolff, 11% Lieff, 3% Shokrian



I AM NOT DRINKING ANY \$%&*#! MERLOT CALIFORNIA | MERLOT(+) | 14.5%

NOTES: Good, deep ruby color, with a lovely dusty aroma of fraise de bois, licorice and gingerbread, with the subtlest suggestion of garrigue de Provence.

VINTAGE: 2016: 100% Merlot

VINIFICATION: Stainless steel fermentation, 100% ML, minimal oak application

VINEYARDS: California



SYRAH LE POUSSEUR CALIFORNIA | SYRAH | 13.4%

NOTES: A strong mineral/earthy/bloody note, not utterly unreminiscent of Cornas. Anise/licorice characters that typify Syrah. On the palate, refreshing acidity, tannins well-resolved and remarkably savory with an exceptionally long finish.

VINTAGE: 2013: 100% Syrah

VINIFICATION: Hand harvest/sorted, 20% whole cluster fermentation, 1 month cuvaizon, aged 16 months in 500 liter puncheon and 10,000 liter wood upright

VINEYARDS: 63% Bien Nacido, 34% Alamo Creek, 3% Ventana

WINES | BONNY DOON VINEYARD

Vini terrae faciles sunt



Based in Santa Cruz, heartland of New Age thinking, dreaming and deferred transition to “adulthood,” Bonny Doon Vineyard has a not so surprising history of idealism and innovation. Founded in the bucolic hamlet of Bonny Doon in 1983 by Randall Grahm, Bonny Doon Vineyard is known for its strikingly original wines made from lesser-known (though no less “noble”) grape varieties, the so-called vinous Ugly Ducklings. Bonny Doon Vineyard made its mark on the world of wine with pioneering work in the exploration of Rhône varieties, innovative production techniques and very imaginative marketing that has at times, truth be told, been too clever by half.

Since the adoption of biodynamic farming practices in 2004 and in 2006, the radical slimming down of both product portfolio and overall case production (with a concomitant greater degree of focus and attention to detail), the wines of Bonny Doon Vineyard have evinced a more complex expression of varietal character, a more noticeable sense of organization and a greater degree of life-force. We invite you to share in our passion.

We are on a journey that began with “wines of effort,” wines that were pleasing, harmonious and provided a certain intellectual frisson. And yet, ultimately these wines were but steps along the evolutionary path, one that is unfailingly pointed in the direction of wines of *terroir*, wine the qualities of which transcend the winemaker’s complete control and leverages

(to use dreadful MBA-speak) the intelligence of capital n, Nature, an intelligence capable of creating complexity and order unimaginable to our finite sensibility. We are *terroir* seekers, and our path presently brings us through the territory of wines possessing life-force, the ability to withstand oxidative challenge. The vitality is present in the wine; it is now a matter to polish and to refine and eventually to reveal the wine’s inherent *terroir*.



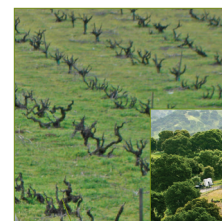
**BONNY DOON
VINEYARD**

328 Ingalls Street, Santa Cruz, CA 95060, U.S.A., Earth
(831) 425-3625 | sales@bonnydoonvineyard.com | www.bonnydoonvineyard.com

WINEMAKING

We strive to make wines in a more or less oldfangled, unaffected manner, absent of flashy adornment, special FX, unnatural levels of ripeness and other trappings of winemaking “progress”. Our wines are moderate in alcohol, discreet in tannin extraction and have limited exposure to new oak. Most interesting to us is the idea of producing wines that are profoundly organized, by which we mean wines capable of expressing the personality and character of a given site. We follow Biodynamic principles because we believe they will help us produce wines, the quality of which transcends the winemaker’s complete control. Wine that speaks of place and not one that can be from anywhere or nowhere. Wine that articulates the special qualities of presence and persistence.

VINEYARDS



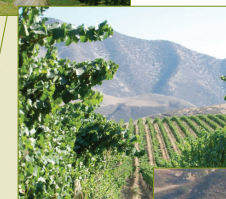
DEL BARBA VINEYARD

Contra Costa | Dry farmed
100+ year-old vine mourvèdre & carignane.



POPELOUCHUM ESTATE VINEYARD

San Juan Bautista | Our estate polyculture farm, recently planted pinot noir grapevines, olive trees, antique varieties pear, apple, plum, peach, and cherry trees, black and red raspberries, and assorted vegetables.



BEE SWAX VINEYARD

Arroyo Seco | Transition to Biodynamic® roussanne, grenache blanc and picpoul.



ALTA LOMA VINEYARD

Monterey | Organically farmed grenache.



BIEN NACIDO

Santa Maria | Syrah, farmed using Biodynamic® practices.

